

DR. AHMED LOTFY ABD AL-ALL

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Summary

A highly accomplished Assistant Professor of Management and certified trainer accredited by the National Authority for Quality Assurance and Accreditation (NAQAA), with extensive expertise in higher education, quality assurance, and human resource management. A seasoned Human Resources Manager with a proven track record in the retail industry, specializing in strategic HR planning, performance management, team building, HR policies, and organizational leadership. Holds a Ph.D. in Organizational Performance from Sadat Academy for Management Sciences.

Highlights

- Teaching Skills
- Hiring and retention
- Onboarding
- Payroll
- HR consulting
- Talent management
- Microsoft Excel
- Microsoft Outlook
- Training and development
- HR policies
- Strategic planning
- Jobs analysis
- Change management
- Performance Appraisal
- Microsoft Word
- Innovative
- Performance management
- Succession planning
- Compensations and benefits
- Performance management
- HRIS.
- Manpower planning
- Microsoft PowerPoint

ACADEMIC EXPERIENCE

2020 – TILL NOW

LECTURER, (FULL TIME)



& Head of the Quality Assurance Unit

HIGHER INSTITUTE OF COMPUTER SCIENCE & INFORMATION SYSTEMS

(NEW CAIRO ACADEMY).

2021 – 2024

LECTURER, (PART TIME)



FACULTY OF BUSINESS ADMINISTRATION, AHRAM CANADIAN UNIVERSITY.

PROFESSIONAL EXPERIENCE

2012 – 2020

HUMAN RESOURCES DIRECTOR,  COMPUME

EGYPT FOR INFORMATION TECHNOLOGY

2006 – 2012

ASSISTANT HUMAN RESOURCES MANAGER,



RADIOSHACK EGYPT

EDUCATION

2020

PHD, SADAT ACADEMY FOR MANAGEMENT SCIENCES

Research title, "The Role of Applying Learning Organization Thought in Improving Organizational Performance in Public Banks-With Application to National Bank of Egypt"

2011

MASTER, ARAB ACADEMY FOR SCIENCE, TECHNOLOGY & MARITIME TRANSPORT

Master of Public Administration
College of Graduate School of Business



أكاديمية السادات
للعلوم الإدارية
Sadat Academy for Management Sciences



SCIENTIFIC ACHIEVEMENTS

PUBLISHED REFEREED SCIENTIFIC RESEARCHES (IN CHRONOLOGICAL ORDER BEGINNING WITH THE MOST RECENT)

#	Research Title	Publisher and Date of Publication	Public ation year
1	Recent Trends in Financial Globalization and Psychology of Investment in Financial Markets	Touny, M. A., Qamar, K. A., Abed, E. L. A. A., Sayed, M. N., & Abed, A. L. A. A. (2019). Recent trends in financial globalization and psychology of investment in financial markets. <i>International Journal of Applied Engineering Research</i> , 14(24), 4548–4551. Retrieved from https://www.researchgate.net/publication/338336378_Recent_Trends_in_Financial_Globalization_and_Psychology_of_Investment_in_Financial_Markets	2019
2	The Impact of Learning organization on Organizational performance An Empirical Study on Public and Private Commercial Banks in the Arab Republic of Egypt	Abed, A. L. A. (2020). The impact of learning organization on organizational performance: An empirical study on public and private commercial banks in the Arab Republic of Egypt. <i>Journal of Management Research</i> , 38(2), 125–146. https://doi.org/10.21608/jso.2020.225056	2020
3	The impact of knowledge management processes on intellectual capital: An applied study on public business sector pharmaceutical companies in the Arab Republic of Egypt.	Abed, A. L. A. (2023). The impact of knowledge management processes on intellectual capital: An applied study on public business sector pharmaceutical companies in the Arab Republic of Egypt. <i>Raya International Journal of Commercial Sciences</i> , 2(7), 1340–1384. Raya Higher Institute for Management and Foreign Trade, New Damietta. https://doi.org/10.21608/rijcs.2025.392057.1340	2023
4	The Role of Perceived Organizational Justice as a Mediator in the Relationship Between Ethical Leadership and Employees' Organizational Commitment in Hospitals and Medical Centers Affiliated with Cairo University	شادي, عادل, & العدل, د. أحمد سمير, عابد, أحمد لطفي عبد العال إمام. (2025). دور إدراك العدالة التنظيمية كوسيط في العلاقة بين القيادة الأخلاقية والالتزام التنظيمي للموظفين في المستشفيات والمراكز الطبية التابعة لجامعة القاهرة. <i>المجلة الدولية للعلوم الإدارية والاقتصادية والمالية</i> , 4(14), 87-138. doi: 10.21608/ijaefs.2025.417621.1090	2025

CERTIFICATIONS: (LAST FIVE YEARS)

#	Course Title	Course Provider
1	Egypt's National Qualifications Framework (NQF): Institutional and Qualification Listing in the National Register.	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
2	Designing meaningful assessment plans for program outcomes	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
3	Capacity Building for Work Teams in Higher Education Institutions to Prepare for and Receive the Review Visit	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
4	Training of Trainers	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
5	External Review: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
6	Preparing the self-study according to the institutional accreditation standards, 2015 edition	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
7	Program/Course Specifications and Assessment of ILOs: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
8	Self-Evaluation: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
9	Strategic Planning: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
10	Teaching Strategies and Effective Learning: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
11	Exams and Students’ Assessment Systems: Faculties and Institutes of Higher Education	The National Authority for Quality Assurance and Accreditation of Education “ NAQAAE ”
12	Performance indicators, data collection mechanisms and data analysis	Quality Assurance and Accreditation Center - Ain Shams University
13	Managing Quality Assurance Unit for Higher Education Institution and Developing Its Action Plan	Quality Assurance and Accreditation Center - Ain Shams University
14	Program Accreditation Benchmarks: An Overview (Edition 2022)	Quality Assurance and Accreditation Center - Ain Shams University
15	Fulfilment of the Academic Staff Benchmark in the Program Accreditation System	Quality Assurance and Accreditation Center - Ain Shams University
16	Fulfilment of the Academic Staff Program Success Indicators Benchmark in the Program Accreditation System	Quality Assurance and Accreditation Center - Ain Shams University

COURSES TAUGHT (LAST FIVE YEARS)

#	Course Title	Teaching location (University - College)	Teaching Language
1	Business Ethics	Faculty of Business Administration, Ahram Canadian University	English
2	International Management	Faculty of Business Administration, Ahram Canadian University	English
3	Critical Thinking	Faculty of Business Administration, Ahram Canadian University	English
4	Global Marketing	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	English
5	Principles of Management	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	English
6	Political Science	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	English
7	Communication Skills	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	English

#	Course Title	Teaching location (University - College)	Teaching Language
8	Purchase Management	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	Arabic
9	Financial markets and institutions	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	Arabic
10	Marketing research	Higher Institute of Computer Science & Information Systems – CIS	Arabic
11	Public Administration	Higher Institute of Management Sciences and Foreign Trade – New Cairo Academy	Arabic
12	Operations Management Research	Higher Institute of Computer Science & Information Systems (CIS) New Cairo Academy	Arabic
13	Bank Management	Higher Institute of Computer Science & Information Systems (CIS) New Cairo Academy	Arabic
14	logistics management	Higher Institute of Computer Science & Information Systems (CIS) New Cairo Academy	Arabic
15	Marketing Management	Higher Institute of Computer Science & Information Systems (CIS) New Cairo Academy	Arabic

TRAINING COURSES OFFERED (PROGRAMS THAT EXCEED 20 TRAINING HOURS; LAST FIVE YEARS)

#	Course Title	Teaching location	Country
1	Strategic Thinking	RadioShack Egypt	Egypt
2	Communication Skills	RadioShack Egypt	Egypt
3	Selling Skills	RadioShack Egypt	Egypt
4	Time Management	Computer Shop	Egypt
5	Customer Service Skills	Computer Shop	Egypt

LANGUAGE PROFICIENCY

Language	Read	Write	Speak
Arabic	√	√	√
English	√	√	√